

MHAUS/NMSIS
Proposed Budget
October 2020 through September 2021

		Actuals to Aug 25, 2020	2020-2021 Working Budget	
Income				
Endowments/Contingency Fund				
	4520 · Rosenberg Donations - Rest'd	1,050.00	1,000	
Nick Dixon Fund			20,000	New Fund - High Hopes! (\$4,200)
Total Endowments/Contingency/Restricted Fund		1,050.00	21,000	
NMS Income				
	4900 · NMS Donors	57.12	100	
	4910 · NMS Grants	2,000.00	10,000	Eagle Grant amount???
Total NMS Income		2,057.12	10,100	
Products /Order Fulfillment				
	4001 · Order Fulfillment Income	122,326.88	163,300	Health Scholars VR Product Revenue?
	4120 · Hospital Manual	11,297.50	15,000	
	4121 · ASC Manual	9,327.50	12,000	
	4122 · Office-based Manual	0.00	500	
	4124 · In Service	5,130.00	6,500	
	4125 · Mock Drill Kits	24,615.00	30,000	
	4126 · Transfer of Care Guidelines Poster	5,177.00	6,000	sold over \$5K by August 2020
	4128 · Emergent Transfer Plan O-B	2,698.00	3,000	
	4986 · Shipping & Handling	1,110.95	2,000	
Total Products /Order Fulfillment		181,682.83	238,300	
Program Income				
	Advertising (Print -E-News-Web)	121,025.00	130,000	might get 100K from Eagle? (+25K)
	Webinars	1,780.00	5,700	CME Accredited Webinars at a cost
	HL Donations	1,300.00	1,800	
	Mock Drill Calls	1,215.00	1,000	
Total 4127 · Hotline Income			2,800	
	4130 · MH Prep Check Inc	2,000.00	4,000	Virtual version in the works - more \$?
	4165 · Medic Alert Articles	2,000.00	2,000	??
Total Program Income		129,320.00	144,500	
4000 · Donors - Unrestricted				
	AmazonSmile	362.22	400	
	Donate after purchase	13.00	0	
	Kaufmann Family	25,000.00	25,000	
	Keller Memorial	1,440.00	1,500	
	Robert E Wade Memorial Fund	1,000.00	750	
	United Way	279.21	300	
	Year End Appeal	11,215.81	13,000	
	4010 · Major Donors	1,000	1,000	
	4000 · Donors - Unrestricted - Other	7,213.94	7,050	
Total 4000 · Donors - Unrestricted		47,524.18	49,000	
	4002 · Membership Income	42,983.10	52,000	
	4040 · Association & Societies			

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		AANA		6,500.00	6,500	
		ASA		25,000.00	25,000	
		4040 · Association & Societies - Other		1,330.00	1,300	
		Total 4040 · Association & Societies		32,830.00	32,800	
		4645 · Rental Income		13,000.00	15,600	COVID affected Apartment 1
		4800 · Registry - Dues		3,000.00	3,000	
		Investment Withdrawal to Cover Expense Overage			36,000	adjusted 9-28-20 w/SC input on NMS Exp
		Total Income		453,447.23	602,300	
		Expense				
		8000 · Fund Raising - MH		120.00	100	
		General & Admin				
		9000 · G&A - Professional/Indepnd Svcs		28,478.75	36,000	will need to bring Kristee back to transcribe Hotline calls
		9010 · G&A - Office Expenses		17,362.62	13,000	software purchased in 2020 - no more need for a few years
		9015 · G&A - Dues and Subscriptions		3,752.99	4,000	Quickbooks, Zoom
		9020 · G&A - Travel & Entertainment		109.98	200	
		9025 · Telephone and Internet Services		3,677.76	4,000	
		9030 · G&A - Interest & Bank Charges		8,633.20	10,000	
		9040 · G&A - Building Expenses		7,525.24	8,500	
		9050 · G&A - Insurance		5,769.73	6,000	
		9055 · G&A - Professional Development		0.00	0	
		9060 · G&A - Board Expenses		3,103.22	4,100	
		9061 · G&A - Pres Discretionary Fund		0.00	5,000	
		9110 · G&A Other		29.99	200	
		Total General & Admin		78,443.48	91,000	
		Labor & Benefits				
		5010 · Salaries & Wages		220,545.90	230,000	new ED for 7 mos (Mar-Sep) DD for 7 mo's (Sep-Apr) (can't justify full yr DD salary?)
		5015 · Employer SocSec/Medicare/SUI & Payroll Exp		16,784.73	22,000	
		5020 · Employee Benefits				
		DBL/PFL Insurance		(406.62)	300	
		Health Insurance		53,481.22	63,000	Plan from Sue = \$56,112? 11-20-20
		NYSUI/Worker's Comp		2,559.20	1,700	
		Total 5020 · Employee Benefits		55,633.80	65,000	
		5050 · Other		0.00	0	
		5080 · Travel - General		0.00	250	
		Total Labor & Benefits		292,964.43	317,250	
		NMS Expenses				
		7190 · NMS General Expense		0.00	100	
		NMS Expenses - Other		0.00		
		Total NMS Expenses		1.00	20,000	\$20K expenses for Dantrolene Study per SC
		Products Fulfillment				

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	6000	· Hospital Procedure Manual		1,831.61	0	enough for the year
	6002	· ASC Procedure Manual		2,144.00	0	enough for the year
	6003	· O-B Manual		0.00	0	
	Total 6004 · In Service			29.91	0	
	6005	· Mock Drill Kit		1,853.00	0	
	6030	· Order Fulfill/Lit & Media/Design		4,650.62	5,500	per last year's numbers
	6040	· Order Shipment/Postage Expense				
		Incoming Product Shipping Exp		826.56	1,000	
		Postage Expense/Order Shipment		10,111.36	13,000	
		6040 · Order Shipment/Postage Expense - Other		1,935.27	2,500	
	Total 6040 · Order Shipment/Postage Expense			12,873.19	16,500	
	6048	· Damaged/Defective/Outdated Inv		1,352.47	0	Redid Transfer of Care Guide - tossed old
	6810	· Transfer of Care Guideline		84.79	100	
	6820	· Total Emergent Transfer Plan OB		74.88	100	
	Total Products Fulfillment			24,894.47	22,200	
	Programs					
	6006	· MH Prep Check				
		Honorarium		0.00	1,000	
		6006 · MH Prep Check - Other		0.00	1,000	
	Total 6006 · MH Prep Check			0.00	2,000	
	6010	· Newsletter, The Communicator		13,437.20	17,000	
	6060	· Patient Liaison Committee		0.00	250	
	6100	· Hotline		15,000.00	18,000	
	6105	· Simulator Training		0.00	1,000	Health Scholars effort
	6110	· Molecular Genetics		0.00		
	6125	· Webinar		3,913.93	3,000	CME Accred Fees Renewal
	6400	· Exertional Heat Illness		0.00	0	
	Total Programs			32,351.13	41,250	
	Registry					
	6900	· Registry Grant		37,500.00	50,000	
	6910	· Registry Database/Computer		0.00		
	6930	· Registry - Other		15,891.13	2,000	Possible travel to FL Registry
		Registry - Other			0	Aug includes last pmt
	Total Registry			53,391.13	52,000	
	6032	· Membership		249.00	500	
	6046	· Promotional Give-Aways				
		MH Promotional Give-Aways		1,513.92	500	
		6046 · Promotional Give-Aways - Other				
	Total 6046 · Promotional Give-Aways			1,513.92	500	no need for more this year
	6200	· Medical Conferences				
		AORN Mtg		3,850.00	10,000	
		ASA Mtg		9,459.75	10,000	

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			ASPAN Mtg	0.00		
			HLC/PAC Mtg	2.28		
			6790 - Planning Meeting	0.00	15,000	
			PGA Meeting	0.00		
			6200 · Medical Conferences - Other	0.00	10,000	ACEP Meeting for Emergency Medicine
			Total 6200 · Medical Conferences	13,312.03	45,000	
			6700 · Web Site--Maintenance & Expense	8,084.69	12,000	
			6805 · Association Development	150.00	500	
			66000 Payroll Expenses	169.75		
			9999 Temporary Income Distribution	260.35		
			Total Expense	505,905.38	602,300	