

MALIGNANT HYPERTHERMIA ASSOCIATION OF THE US

Profit & Loss Prev Year Comparison

		October 2019 through June 2020			
		Oct '19 - Jun 20	Oct '18 - Jun 19	Change	
Ordinary Income/Expense					
Income					
Endowments/Contingency Fund					
	Total Restricted	1,150.00	600.00	550.00	
	Total Endowments/Contingency Fund	1,150.00	600.00	550.00	
	Total NMS Income	2,057.12	50.00	2,007.12	
Products /Order Fullfillment					
	4001 · Order Fullfillment Income	101,020.63	223,582.62	-122,561.99	Last year was huge for posters
	4120 · Hospital Manual	9,055.00	20,830.00	-11,775.00	
	4121 · ASC Manual	7,897.50	14,740.00	-6,842.50	
	4122 · Office-based Manual	0.00	535.00	-535.00	
	4124 · In Service	4,400.00	5,565.00	-1,165.00	
	4125 · Mock Drill Kits	21,670.00	26,457.50	-4,787.50	
	4126 · Transfer of Care Guidelines Pstr	4,546.00	2,184.00	2,362.00	
	4128 · Emergent Transfer Plan O-B	2,617.00	783.00	1,834.00	
	4986 · Shipping & Handling	900.95	1,470.00	-569.05	
	Products /Order Fullfillment - Other	0.00	0.00	0.00	
	Total Products /Order Fullfillment	152,107.08	296,147.12	-144,040.04	Poster/manuals sales much lower
Program Income					
	Advertising (Print -E-News-Web)	118,025.00	118,000.00	25.00	
	Total Webinars	1,740.00	1,460.00	280.00	
	Total 4127 · Hotline Income	2,165.00	1,905.00	260.00	
	4130 · MH Prep Check Inc	2,000.00	4,000.00	-2,000.00	
	4165 · Medic Alert Articles	2,000.00	2,000.00	0.00	
	Total Program Income	125,930.00	127,365.00	-1,435.00	
	Total 4000 · Donors - Unrestricted	45,487.45	48,893.29	-3,405.84	
	4002 · Membership Income	38,078.10	44,657.50	-6,579.40	
	Total 4040 · Association & Societies	32,830.00	33,580.00	-750.00	
	4645 · Rental Income	11,025.00	11,170.00	-145.00	
	Total 4800 · Registry - Dues	3,000.00	3,000.00	0.00	
	Total Income	411,664.75	565,462.91	-153,798.16	
	Gross Profit	411,664.75	565,462.91	-153,798.16	
Expense					
	Total Fund Raising	0.00	1,209.16	-1,209.16	
General & Admin					
	9000 · G&A - Professional/Indepnd Svcs	26,668.75	37,552.00	-10,883.25	Kristee less, Cwynar fee reduced
	Total 9010 · G&A - Office Expenses	15,739.87	13,676.37	2,063.50	
	9025 · Telephone and Internet Services	3,243.49	1,087.00	2,156.49	All tele/internet/wifi/conf call chgs here now per auditor
	9030 · G&A - Interest & Bank Charges	8,542.75	14,329.84	-5,787.09	lower sales = lower charges
	Total 9040 · G&A - Building Expenses	6,936.64	10,985.43	-4,048.79	Painting of building last year

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			9050 · G&A - Insurance	5,121.60	3,839.50	1,282.10	HL Insurance moved here per auditors' reco
			9060 · G&A - Board Expenses	2,775.72	7,646.84	-4,871.12	No travel costs for in person meetings
			Total General & Admin	69,229.81	89,730.95	-20,501.14	Significantly less this year
			Labor & Benefits				
			5010 · Salaries & Wages	183,201.46	175,926.88	7,274.58	Annual increases
			5015 · Employer SocSec/Medicare/SUI	13,916.02	13,065.66	850.36	
			5020 · Employee Benefits				
			DBL/PFL Insurance	-294.37	358.96	-653.33	
			Health Insurance	48,746.02	53,500.45	-4,754.43	Significant savings with GA/DD Medicare PPO Plan
			NYSUI	1,241.20	1,393.87	-152.67	
			Workers Comp	1,121.92	971.00	150.92	
			Total 5020 · Employee Benefits	50,814.77	56,224.28	-5,409.51	
			5080 · Travel - General	0.00	418.34	-418.34	
			Total Labor & Benefits	247,932.25	245,635.16	2,297.09	
			Total NMS Expenses	1.00	9,062.91	-9,061.91	Expenses last year for presentations
			Total Products Fulfillment	21,962.90	41,981.86	-20,018.96	lower sales, better pkg pricing, lower postage rates
			Total 6006 · MH Prep Check	0.00	5,141.06	-5,141.06	
			6010 · Newsletter, The Communicator	9,887.40	11,984.95	-2,097.55	
			6060 · Patient Liaison Committee	0.00	0.00	0.00	
			6100 · Hotline	13,500.00	15,814.56	-2,314.56	
			6125 · Webinar	2,643.93	2,396.04	247.89	
			Total Programs	26,031.33	35,349.15	-9,317.82	no Prep Check exp, Newsltr, no HL Insur in line item
			6032 · Membership	217.10	2,078.98	-1,861.88	
			6046 · Promotional Give-Aways	1,511.42	683.01	828.41	
			Total 6200 · Medical Conferences	13,312.03	33,673.32	-20,361.29	ASA attended, AORN initial fee for 2021 mtg now
			Total 6700 · Web Site--maintenance	7,339.82	6,629.23	710.59	
			6805 · Association Development	150.00	510.68	-360.68	
			Total 6900 · Registry	40,891.13	38,284.81	2,606.32	
			9999 · Temporary Distribution	260.35	16.91	243.44	
			Total Expense	428,980.89	505,162.30	-76,181.41	
			Net Ordinary Income	-17,316.14	60,300.61	-77,616.75	
			4640 · Dividends	40,490.28	28,079.46	12,410.82	
			4670 · Unrealized loss/gain equities	-59,986.05	59,850.32	-119,836.37	
			Net Other Income	-19,226.72	88,103.38	-107,330.10	
				-36,542.86	148,403.99	-184,946.85	